

MICROMARKET REPORT

East Shore Lake Tahoe | 1st Quarter 2017



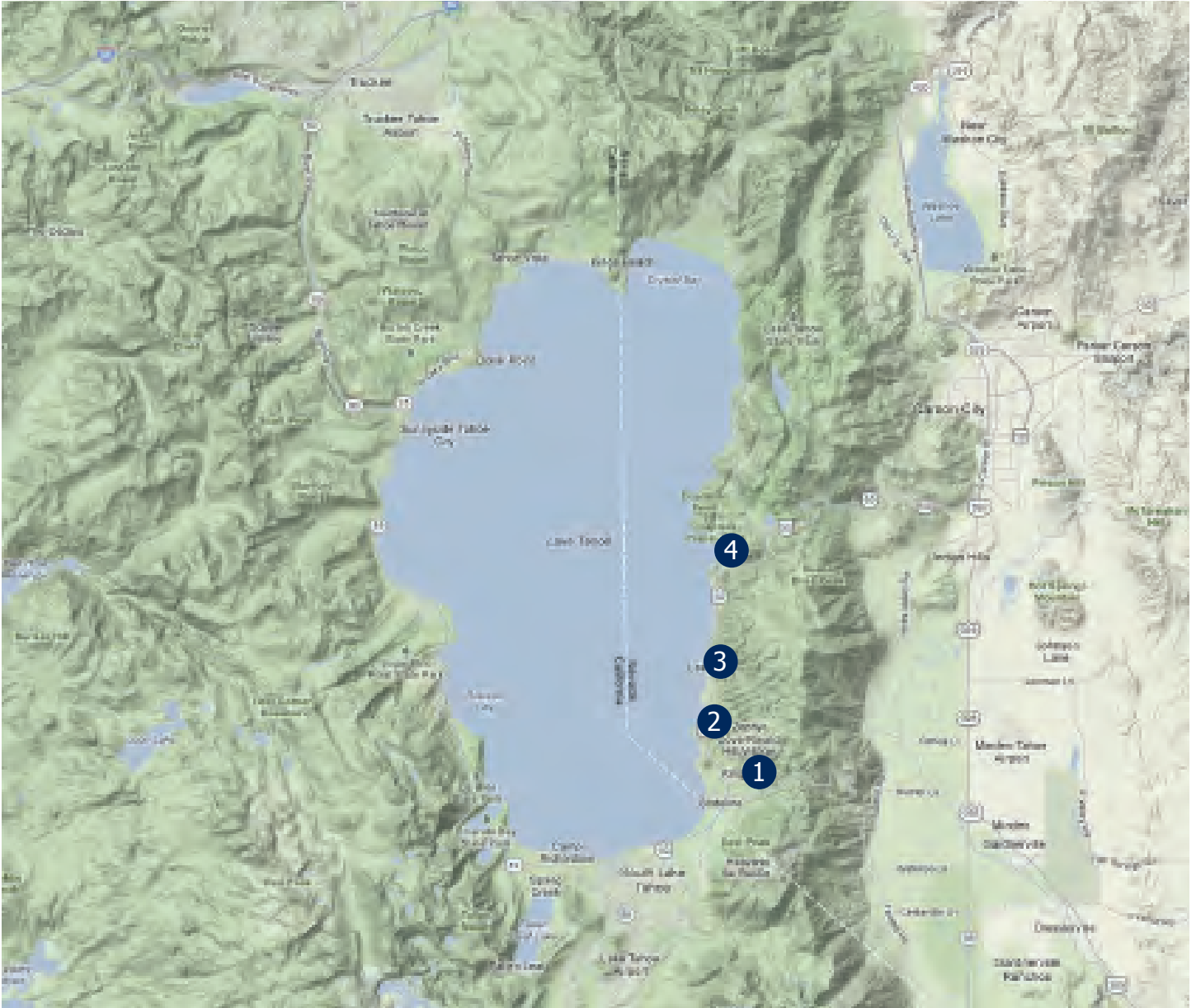
Sierra

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INTERNATIONAL REALTY

TAHOEMICROREPORTS.COM

EAST SHORE LAKE TAHOE NEIGHBORHOODS



- 1. Kingsbury Grade
- 2. Zephyr Cove
- 3. Cave Rock
- 4. Glenbrook



LAKEFRONT

Single Family

	January through March	2016	2017	% Change
Median Price		\$390,000	\$932,500	25%
Average Sold Price		\$3,900,000	\$1,137,909	29%
Average Days on Market		125	237	15%
Highest Sold Price		\$3,900,000	\$2,500,000	-4%
Lowest Sold Price		\$3,900,000	\$290,000	-9%
Properties Sold		1	22	-4%
% Sold Price to Average List Price		98%	92%	-2%
Total Dollar Volume Sold		\$3,900,000	\$25,034,000	24%

Single Family

ALL NON-LAKEFRONT

Single Family

	January through March	2016	2017	% Change
Median Price		\$745,000	\$932,500	25%
Average Sold Price		\$880,500	\$1,137,909	29%
Average Days on Market		206	237	15%
Highest Sold Price		\$2,600,000	\$2,500,000	-4%
Lowest Sold Price		\$318,000	\$290,000	-9%
Properties Sold		23	22	-4%
% Sold Price to Average List Price		94%	92%	-2%
Total Dollar Volume Sold		\$20,251,515	\$25,034,000	24%

Single Family

LAKEFRONT & NONLAKEFRONT

Condo

	January through March	2016	2017	% Change
Condo	Median Price	\$337,000	\$375,000	11%
	Average Sold Price	\$409,600	\$439,329	7%
	Average Days on Market	201	241	20%
	Highest Sold Price	\$1,150,000	\$1,410,000	23%
	Lowest Sold Price	\$165,000	\$180,000	9%
	Properties Sold	15	22	47%
	% Sold Price to Average List Price	95%	97%	-2%
	Total Dollar Volume Sold	\$6,144,000	\$9,665,250	57%

GLENBROOK

All Properties

	January through March	2016	2017	% Change
All Properties	Median Price	\$1,900,000	\$1,950,000	3%
	Average Sold Price	\$1,883,333	\$1,908,333	1%
	Average Days on Market	181	505	179%
	Highest Sold Price	\$2,600,000	\$2,375,000	-9%
	Lowest Sold Price	\$1,150,000	\$1,400,000	22%
	Properties Sold	3	3	0%
	% Sold Price to Average List Price	93%	91%	-2%
	Total Dollar Volume Sold	\$5,650,000	\$5,725,000	1%

LUXURY REAL ESTATE EXPERTS



TAHOE DONNER

11382 Northwoods Boulevard
Truckee, CA 96161
530.587.3505

NORTHSTAR VILLAGE

4001 Northstar Drive #4105
Truckee, CA 96161
530.562.0675

DOWNTOWN TRUCKEE

10044 Donner Pass Road
Truckee, CA 96161
530.587.3500

INCLINE VILLAGE

570 Lakeshore Boulevard
Incline Village, CA 89451
775.832.4900

SQUAW VALLEY

1750 Village East Road #63B
Olympic Valley, CA 96146
530.581.1800

TAHOE CITY LAKESIDE

950 North Lake Boulevard
Tahoe City, CA 96145
530.583.4004

TAHOE CITY GALLERY

695 North Lake Boulevard
Tahoe City, CA 96145
530.282.1436

SOUTH LAKE TAHOE

2247 Lake Tahoe Boulevard
South Lake Tahoe, 96150
530.494.7600

HEAVENLY VILLAGE

1001 Heavenly Village Way, Suite #36A
South Lake Tahoe, CA 96150
530.541.4002

Lake. Ski. Golf. Farm & Ranch.

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