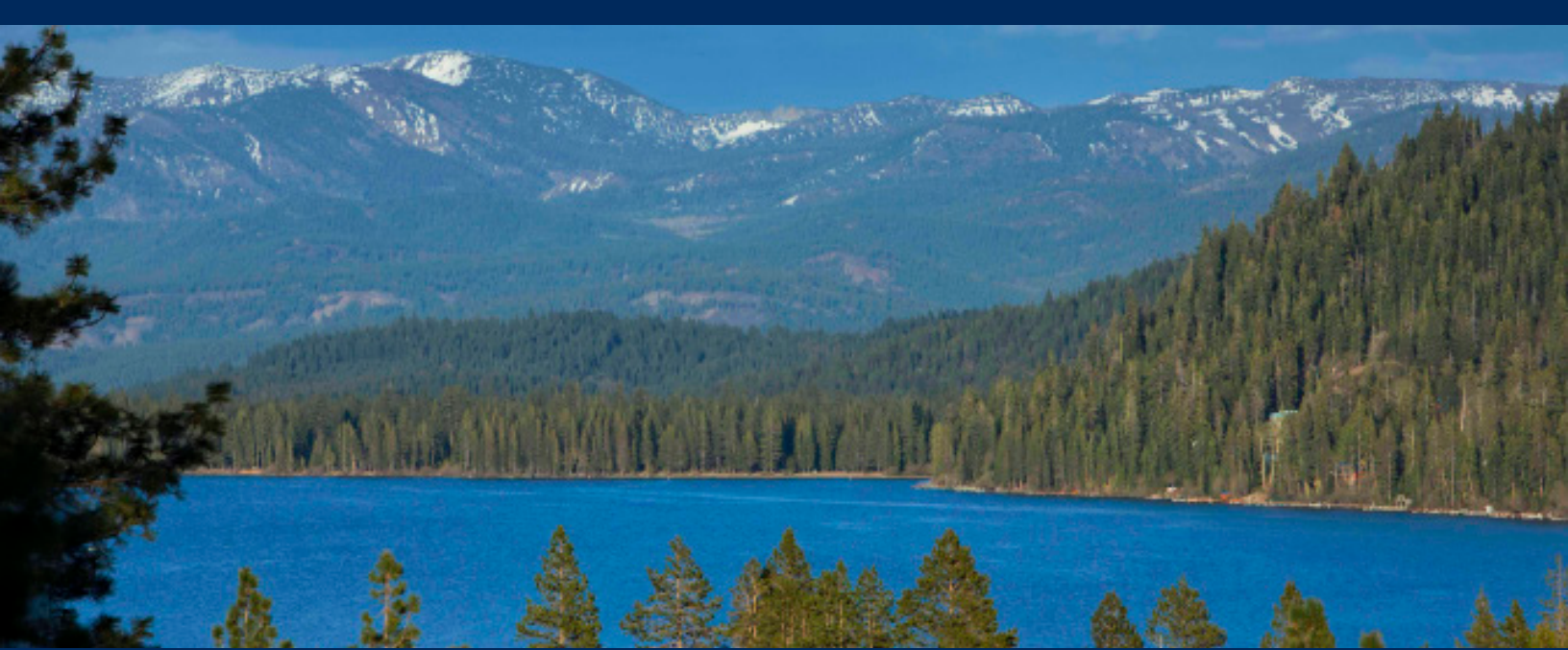
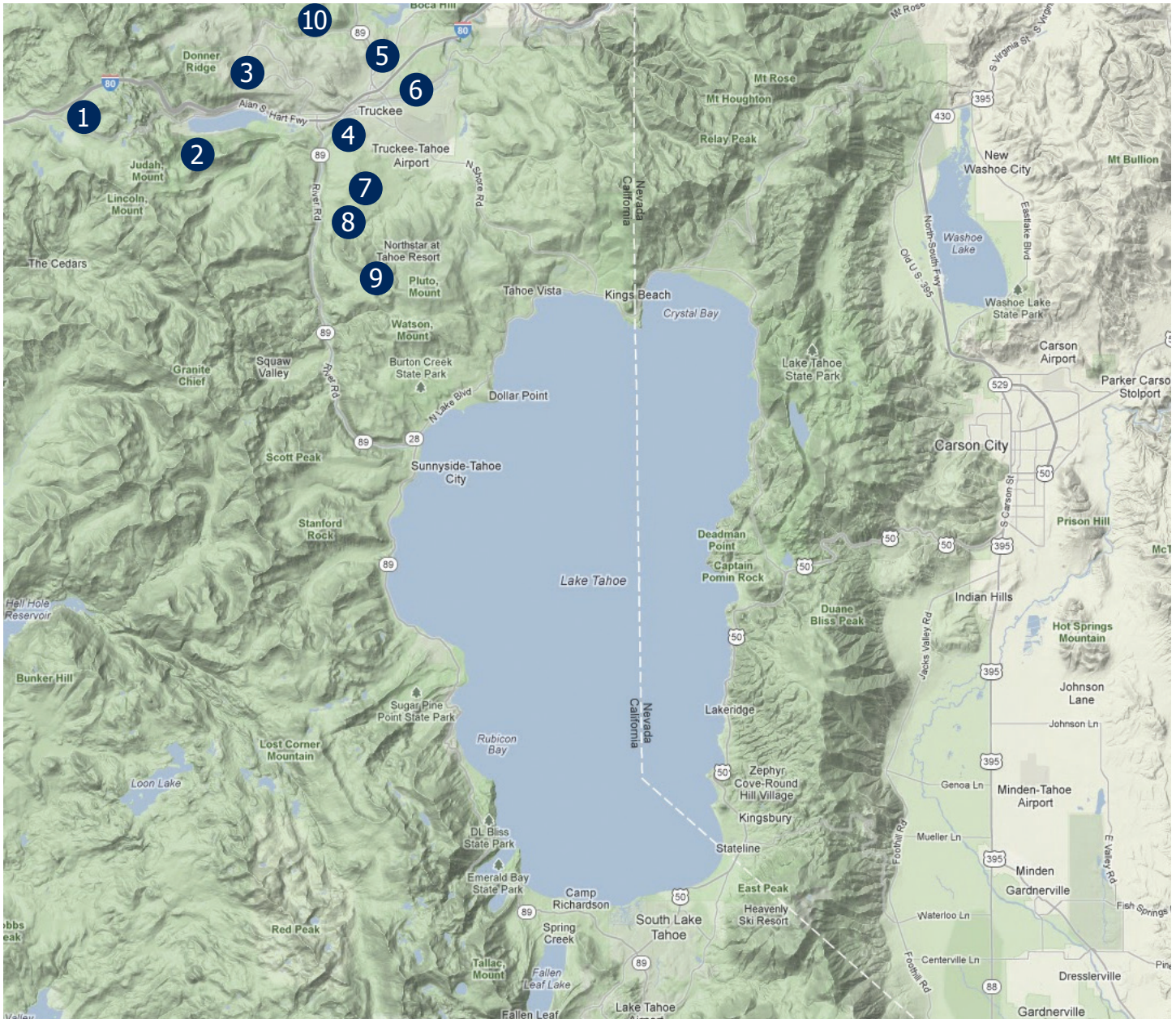


# MICROMARKET REPORT | TRUCKEE



Sierra | Sotheby's  
INTERNATIONAL REALTY

# TRUCKEE NEIGHBORHOODS



- |                    |                   |
|--------------------|-------------------|
| 1. Donner Summit   | 6. Old Greenwood  |
| 2. Donner Lake     | 7. Lahontan       |
| 3. Tahoe Donner    | 8. Martis Camp    |
| 4. Truckee         | 9. Northstar      |
| 5. Gray's Crossing | 10. Sierra County |



# TRUCKEE MARKET | MARKETS BY AREA

## DONNER SUMMIT SINGLE FAMILY

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold to Original List Price .....	.....

2013	2014	% Change
\$294,000 .....	\$490,000.....	67%
\$347,152 .....	\$576,910.....	66%
126 .....	83.....	-34%
\$845,000 .....	\$1,230,000.....	46%
\$72,000 .....	\$260,000.....	261%
23 .....	19.....	-17%
97% .....	96%.....	0%

## DONNER LAKE SINGLE FAMILY LAKEFRONT

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold to Original List Price .....	.....

2013	2014	% Change
N/A .....	\$3,251,000.....	100%
N/A .....	\$3,251,000.....	100%
N/A .....	168.....	100%
N/A .....	\$3,251,000.....	100%
N/A .....	\$3,251,000.....	100%
N/A .....	1.....	100%
N/A .....	93%.....	100%

## DONNER LAKE SINGLE FAMILY NON-LAKEFRONT

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold to Original List Price .....	.....

2013	2014	% Change
\$490,000 .....	\$512,500.....	5%
\$504,625 .....	\$567,318.....	12%
69 .....	82.....	19%
\$799,000 .....	\$1,600,000.....	100%
\$247,000 .....	\$279,000.....	13%
12 .....	22.....	83%
95% .....	96%.....	0%

## TAHOE DONNER SINGLE FAMILY

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold Price to Original List Price .....	.....

2013	2014	% Change
\$519,500 .....	\$600,000.....	15%
\$570,524 .....	\$629,683.....	10%
74 .....	45.....	-39%
\$1,325,000 .....	\$1,229,000.....	-7%
\$185,000 .....	\$241,000.....	30%
124 .....	81.....	-35%
98% .....	98%.....	1%

Based on Information from Tahoe Sierra Board of Realtors and Tahoe Sierra Multiple Listing Service, for the period 01/01/12 through 12/31/12. This representation is based in whole or in part on data supplied by Tahoe Sierra Board of Realtors and Tahoe Sierra Multiple Listing Service. Tahoe Sierra Board of Realtors and Tahoe Sierra Multiple Listing Service does not guarantee nor is in any way responsible for its accuracy and the data maintained may not reflect all real estate activity in the market.



# TRUCKEE MARKET | MARKETS BY AREA

## TAHOE DONNER CONDOS

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold Price to Original List Price .....	.....

2013	2014	% Change
\$246,200 .....	\$256,000.....	4%
\$250,865 .....	\$252,063.....	0%
23 .....	75.....	226%
\$501,000 .....	\$500,000.....	0%
\$80,000 .....	\$53,000.....	-34%
16 .....	23.....	44%
98% .....	97%.....	-1%

## TRUCKEE SINGLE FAMILY

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold to Original List Price .....	.....

2013	2014	% Change
\$408,000 .....	\$445,000.....	9%
\$503,991 .....	\$558,412.....	11%
63 .....	53.....	-16%
\$2,150,000 .....	\$2,000,000.....	-7%
\$145,000 .....	\$235,000.....	62%
123 .....	83.....	-33%
97% .....	98%.....	1%

## TRUCKEE CONDOS

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold to Original List Price .....	.....

2013	2014	% Change
\$325,000 .....	\$400,000.....	23%
\$366,555 .....	\$397,272.....	8%
74 .....	96.....	30%
\$665,000 .....	\$550,000.....	-17%
\$200,000 .....	\$270,000.....	35%
9 .....	11.....	22%
97% .....	99%.....	2%

## GRAY'S CROSSING ALL PROPERTIES

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold to Original List Price .....	.....

2013	2014	% Change
\$799,000 .....	\$1,335,000.....	67%
\$865,000 .....	\$1,170,214.....	35%
66 .....	31.....	-53%
\$1,075,000 .....	\$1,550,000.....	44%
\$665,000 .....	\$774,500.....	16%
5 .....	7.....	50%
96% .....	99%.....	2%

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# TRUCKEE MARKET | MARKETS BY AREA

## OLD GREENWOOD ALL PROPERTIES

January through June

	2013	2014	% Change
Median Price .....	\$1,485,000	\$1,500,000	1%
Average Price .....	\$1,485,000	\$1,500,000	1%
Average Days on Market.....	91	275	202%
Highest Price.....	\$2,150,000	\$2,000,000	-7%
Lowest Price .....	\$820,000	\$1,000,000	22%
Properties Sold .....	2	2	0%
% Sold Price to Original List Price .....	89%	86%	-4%

## LAHONTAN ALL PROPERTIES

January through June

	2013	2014	% Change
Median Price .....	\$1,530,000	\$1,856,250	21%
Average Price .....	\$1,643,636	\$1,742,187	6%
Average Days on Market.....	230	84	-63%
Highest Price.....	\$2,600,000	\$2,000,000	-23%
Lowest Price .....	\$1,050,000	\$1,095,000	4%
Properties Sold .....	11	8	-27%
% Sold to Original List Price .....	94%	95%	1%

## MARTIS CAMP ALL PROPERTIES

January through June

	2013	2014	% Change
Median Price .....	\$3,747,500	\$3,346,500	-11%
Average Price .....	\$3,816,395	\$3,570,391	-6%
Average Days on Market.....	121	282	133%
Highest Price.....	\$5,795,875	\$7,050,000	22%
Lowest Price .....	\$2,400,000	\$2,500,000	4%
Properties Sold .....	6	15	150%
% Sold to Original List Price .....	95%	96%	1%

## NORTHSTAR SINGLE FAMILY

January through June

	2013	2014	% Change
Median Price .....	\$903,750	\$890,000	-2%
Average Price .....	\$1,170,850	\$1,001,084	-14%
Average Days on Market.....	236	305	29%
Highest Price.....	\$2,400,000	\$1,850,000	-23%
Lowest Price .....	\$650,000	\$380,015	-42%
Properties Sold .....	12	16	33%
% Sold to Original List Price .....	92%	95%	3%

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**TRUCKEE MARKET** | MARKETS BY AREA

**NORTHSTAR CONDO**

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold Price to Original List Price .....	.....

2013	2014	% Change
\$340,500 .....	\$423,500.....	24%
\$737,810 .....	\$1,084,914.....	47%
175 .....	95.....	-46%
\$2,200,000 .....	\$4,110,000.....	87%
\$155,000 .....	\$233,000.....	50%
40 .....	34.....	-15%
97% .....	98%.....	1%

**SIERRA COUNTY SINGLE FAMILY**

January through June

Median Price .....	.....
Average Price .....	.....
Average Days on Market.....	.....
Highest Price.....	.....
Lowest Price .....	.....
Properties Sold .....	.....
% Sold to Original List Price .....	.....

2013	2014	% Change
\$187,500 .....	\$160,000.....	-15%
\$167,310 .....	\$204,000.....	22%
60 .....	61.....	2%
\$300,000 .....	\$637,500.....	113%
\$30,000 .....	\$385,000.....	1183%
10 .....	7.....	-30%
97% .....	96%.....	-1%

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## MICROMARKET REPORT | TRUCKEE

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