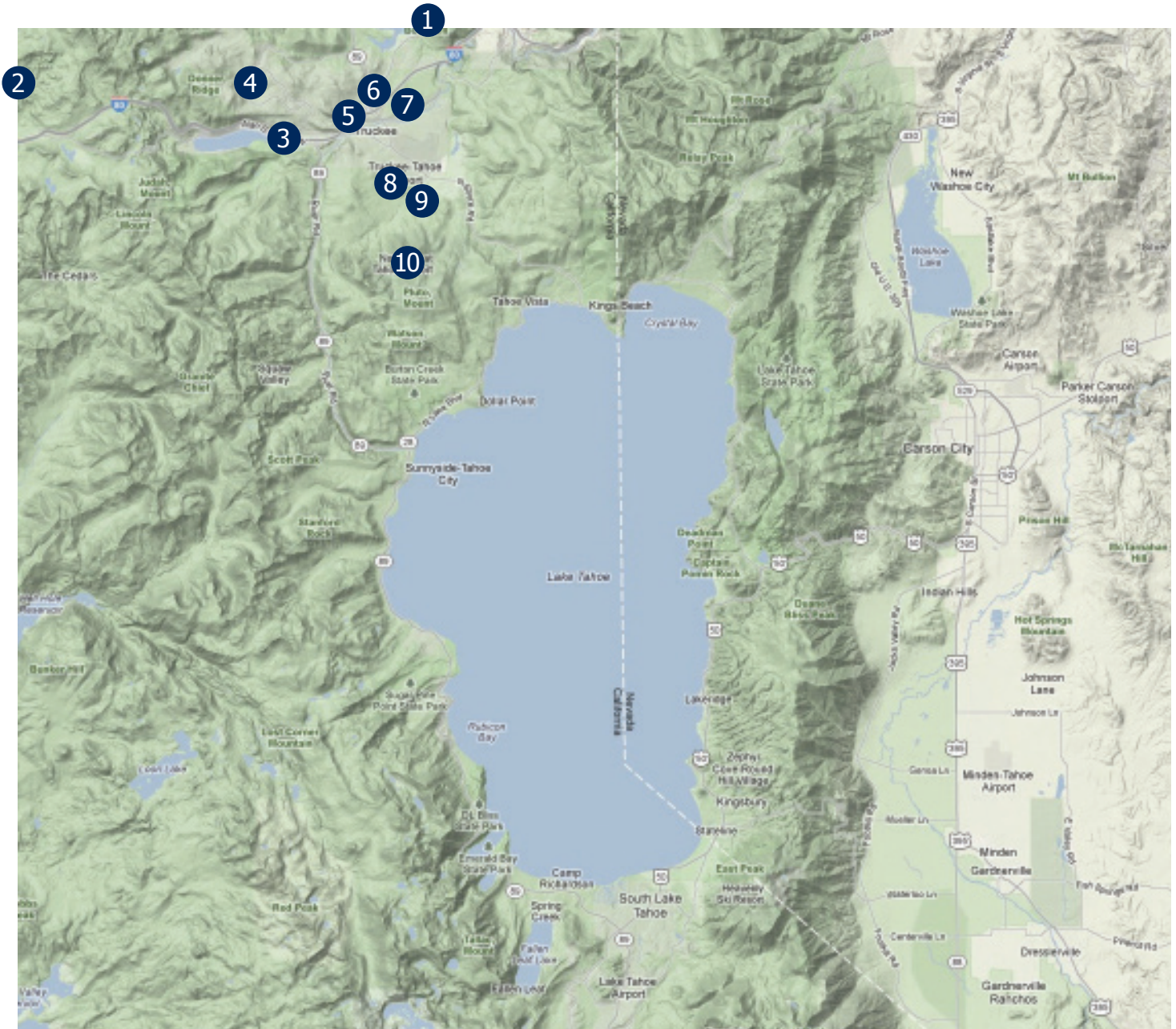


MICROMARKET REPORT | TRUCKEE



Sierra | Sotheby's
INTERNATIONAL REALTY

TRUCKEE NEIGHBORHOODS



- | | |
|------------------|--------------------|
| 1. Sierra County | 6. Gray's Crossing |
| 2. Donner Summit | 7. Old Greenwood |
| 3. Donner Lake | 8. Lahontan |
| 4. Tahoe Donner | 9. Martis Valley |
| 5. Truckee | 10. Northstar |



TRUCKEE MARKET | MARKETS BY AREA

DONNER SUMMIT SINGLE FAMILY

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$250,000	\$600,000	140%
\$261,055	\$701,250	169%
149	78	-48%
\$600,000	\$1,230,000	105%
\$720,000	\$375,000	-48%
9	4	-56%
96%	93%	-4%

DONNER LAKE SINGLE FAMILY LAKEFRONT

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A

DONNER LAKE SINGLE FAMILY NON-LAKEFRONT

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$520,000	\$497,500	-4%
\$477,200	\$579,000	21%
83	70	-16%
\$670,000	\$1,350,000	101%
\$247,000	\$336,000	36%
5	8	60%
93%	97%	4%

TAHOE DONNER SINGLE FAMILY

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$499,000	\$610,000	22%
\$525,683	\$608,250	16%
81	75	-7%
\$1,065,000	\$995,000	-7%
\$195,000	\$241,000	24%
53	32	-40%
97%	99%	1%



TRUCKEE MARKET | MARKETS BY AREA

TAHOE DONNER CONDOS

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$232,525	\$222,250	-4%
\$265,758	\$250,562	-6%
20	119	495%
\$501,000	\$500,000	0%
\$80,000	\$70,000	-13%
6	8	33%
97%	97%	1%

TRUCKEE SINGLE FAMILY

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$448,750	\$442,000	-2%
\$542,463	\$585,608	8%
113	76	-33%
\$2,150,000	\$2,000,000	-7%
\$145,000	\$280,000	93%
50	35	-30%
95%	96%	1%

TRUCKEE CONDOS

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$305,000	\$384,500	26%
\$352,000	\$361,000	3%
68	85	25%
\$665,000	\$405,000	-39%
\$200,000	\$270,000	35%
5	4	-20%
95%	97%	2%

GRAY'S CROSSING

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold Price to Original List Price	

2013	2014	% Change
\$665,000	\$1,097,000	65%
\$665,000	\$1,129,625	70%
99	30	-70%
\$665,000	\$1,550,000	133%
\$665,000	\$774,500	16%
1	4	300%
96%	99%	4%



TRUCKEE MARKET | MARKETS BY AREA

OLD GREENWOOD

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold Price to Original List Price	

2013	2014	% Change
\$1,485,000 ...	\$1,500,000	1%
\$1,485,000 ...	\$1,500,000	1%
91	275	202%
\$2,150,000 ...	\$2,000,000	-7%
\$820,000 ...	\$1,000,000	22%
2	2	0%
89%	86%	-4%

LAHONTAN

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold Price to Original List Price	

2013	2014	% Change
\$1,515,000 ...	\$1,875,000	24%
\$1,506,666 ...	\$1,674,000	11%
223	116	-48%
\$1,950,000 ...	\$2,000,000	3%
\$1,050,000 ...	\$1,095,000	4%
6	5	-17%
92%	93%	1%

MARTIS CAMP

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$3,482,500 ...	\$3,346,500	-4%
\$3,426,875 ...	\$3,289,375	-4%
105	325	210%
\$4,342,500 ...	\$3,487,875	-20%
\$2,400,000 ...	\$2,950,000	23%
4	5	25%
94%	98%	5%

NORTHSTAR SINGLE FAMILY

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$1,285,250	\$890,000	-31%
\$1,504,666 ...	\$1,014,834	-33%
341	263	-23%
\$2,400,000 ...	\$1,775,000	-26%
\$872,500	\$380,015	-56%
6	10	67%
95%	96%	0%



TRUCKEE MARKET | MARKETS BY AREA

NORTHSTAR CONDO

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$324,450	\$385,000	19%
\$674,361 ...	\$1,012,482	50%
176	117	-34%
\$2,200,000 ...	\$4,110,000	87%
\$175,000	\$233,000	33%
26	14	-46%
96%	99%	3%

SIERRA COUNTY SINGLE FAMILY

January through March

Median Price	
Average Price	
Average Days on Market	
Highest Price	
Lowest Price	
Properties Sold	
% Sold to Original List Price	

2013	2014	% Change
\$236,200	\$210,000	-11%
\$214,157	\$311,500	45%
65	86	32%
\$300,000	\$637,500	113%
\$329,000	\$650,000	98%
7	3	-57%
97%	98%	0%

MICROMARKET REPORT | TRUCKEE

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